

## Portable compressors for potable water in Srilanka



The recent contract from the National Water Supply Development Board (NWSDB), Srilanka has further enhanced Elgi's reputation as a strong player for air compressors in the Asian markets.

Following the devastating Tsunami waves that brought massive flooding and damage to water well systems in Srilanka, the NWSDB took on the initiative to renovate the damaged wells due to the salt water intrusion.

Elgi was awarded the contract for supplying high pressure trolley mounted compressors for drilling water wells in Srilanka. The contract worth USD 310,000 was signed for the supply of 11 units of diesel powered trolley mounted compressors. Elgi has made its first delivery of 7 units in the months of April and May. These high pressure compressors supplied, cover a high range of free air delivery at a discharge pressure of 200 psi. High durability, easy maintenance and the ability to operate at extremes of ambient temperatures has won Elgi this contract amidst intense competition from other multinational players.

Elgi, currently a market leader in Srilanka with 70% market share for service station equipment and a major share for the screw air compressors, had already benchmarked its quality in the compressor segment in Srilanka through its supply of electrical driven screw air compressors for various industrial applications. With this order, Elgi's capability in meeting the global demands of water-well drilling stands established.

Elgi has been a reliable supplier in the Srilankan markets for the last 30 years. Recently the establishment of full fledged branch operations at Colombo in Jan 2005 has enabled Elgi to promptly serve its customers and provide them with suitable products and services at competitive prices.

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